



Where do you go for cash for your start up - Some innovative ways to raise funds

Richard Brooks





This session

- Networking, connectivity, key influencers
- Examples from my experience
- Where you can go for more information





Stand out from the crowd







Social media – the big 5







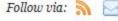


Youtube



MUST READ: With Windows 8, Microsoft's playing a scene from Groundhog Day

Topic: Social Enterprise

















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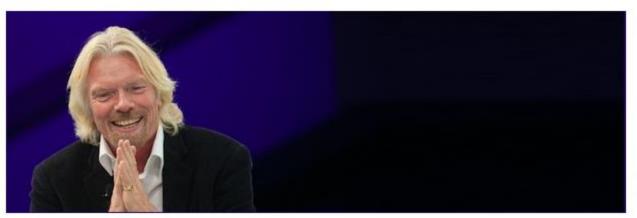
LinkedIn praises top influencers, starting with Sir Richard Branson

Summary: LinkedIn declares it has hit a "milestone" as Sir Richard Branson becomes the first "influencer" to have more than a million followers.



By Rachel King for Between the Lines | November 30, 2012 -- 17:54 GMT (01:54 SGT)

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LinkedIn is shining the spotlight on some of its more famous users with the announcement that Sir Richard Branson is the first "influencer" to surpass one million followers.

See also: Sir Richard Branson dishes business advice at Dreamforce '12.



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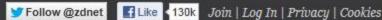
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What can Social media do for entrepreneurs?







Conventional sources of funds

Shareholders and directors' own monies, credit cards, bootstrapping Family, friends Research institutes Government grants, R&D tax credits, competitions Clearing banks (overdrafts, short or medium term loans) Hire purchase and leasing Venture capital Corporate funds Crowdfunding Factoring and invoice discounting





Innovative sources of funds

Crowdinvesting

Peer to Peer funding

Options to buy

Competitions, prizes and awards e.g .Milner & Stars of Science

Incubators & Accelerators

Angel investor groups





Examples equity "crowdfunding"

http://www.crowdcube.com/

http://www.seedrs.com/

http://www.syndicateroom.com

https://www.investingzone.com/

https://www.sharein.com/help/faq/4/about-sharein

www.squareknot.co.uk





Examples "crowdfunding"

Trampoline Systems

- Original investment by US Hedge Fund and a few private investors
- Summer 2010 Information memorandum offered to investors over the web







Social Analytics for Business

Crowdfunding

Trampoline is the first tech vendor to finance its growth through equity crowdfunding.

Customers























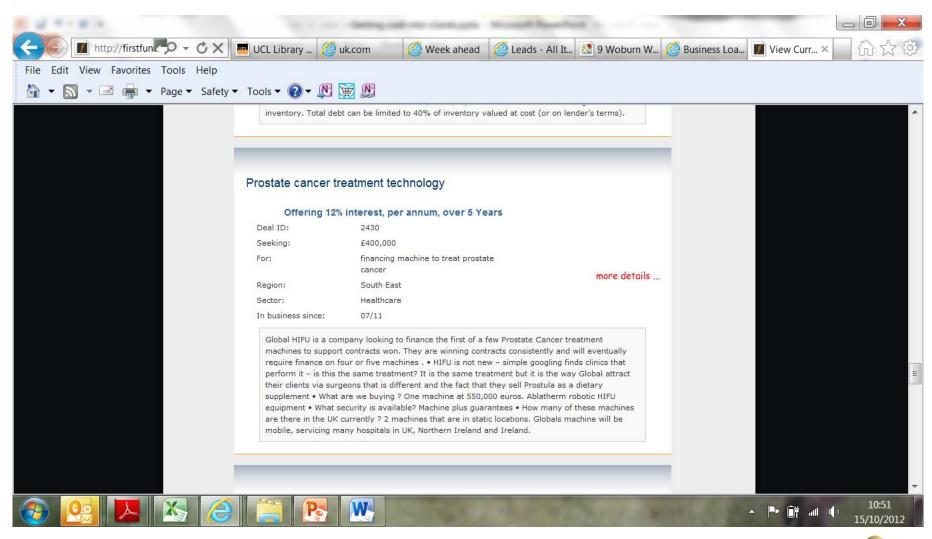














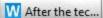


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the rules

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London

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team

Wayra's space accelerated startups

London



The London Academy was officially opened on June 29th. Ronan Dunne, Telefónica UK CEO and Simon Devonshire, Wayra Europe Director were joined in the event by the Mayor of London, Boris Johnson.

Where are we?



Ashley Stockwell

Director Wayra UK

Ashley has spent the last 19 years working for one of the worlds best know entrepreneurs Sir Richard Branson.

meet ashley stockwell meet our team



Examples Grants, Competitions

www.j4bgrants.co.uk

https://www.innovateuk.org

http://www.starsofscience.com/sos/en/





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CIO NETWORK | 7/31/2012 @ 1:16PM | 2,369 views

9 Scientists Get \$3M Each In Billionaire Milner's Physics Prize

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Nine scientists have received \$3 million awards from the Fundamental Physics Prize Foundation, a new not-for-profit created by the billionaire investor Yuri Milner.



A Day In The Life Of Yuri Milner, Web Billionaire

In an announcements this morning, the foundation said it is dedicated to "advancing our knowledge of the universe at the deepest level by awarding annual prizes for scientific breakthroughs, as well as communicating the



Yuri Milner

excitement of fundamental physics to the public."





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Summary

Network, network, network

Key influencers, accelerators and incubators

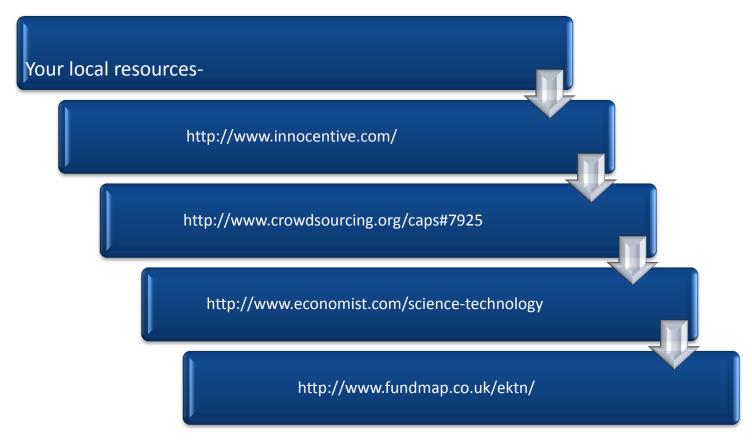
Crowdinvesting/ Peer to peer/options

Be aware of current trends





Where to look for help







Exercise for connections

Find a forum that would be helpful for your business, and explain why

Find a video online that may be beneficial to you

Find a key influencer/mentor for your business

You have
10minutes to
complete and
then 2 minutes
to say what you
found.





Thank you richard.brooks@fdsolutions.uk.com

www.fdsolutions.uk.com

http://fdsolutions.uk.com/workshop-materials/

Password to access documents: Password 1234

