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**Bilateral Barter and Market Equilibrium  
- an adaptive, behavioral approach**

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# Bilateral Barters and Market Equilibrium

- an adaptive, behavioral approach

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# The plan

Consider an **exchange economy** with **transferable utility** and **resources**.

What is meant by **equilibrium**?

Can equilibrium be reached by **bilateral barter**s?

by temporarily **relaxing individual constraints**?

when **enforcing those constraints**?

- There are several agents,
- each holding his endowment (= resource bundle = contingent claim).
- They proceed by repeated bilateral barterers.

## Issues:

- Will equilibrium obtain?
- Is there room for "simple" agents?
- Is optimization really needed?
- Must prices be announced?

- agent  $i \in I$
  - owns endowment  $e_i \in \mathbb{X}$  (a vector space),
  - faces constraint  $x_i \in X_i$  closed convex  $\subseteq \mathbb{X}$ , and
  - wants to maximize quasi-linear concave utility  $u : \mathbb{X} \rightarrow \mathbb{R}$ . **But** he
  - lacks computational competence, perfect foresight, information, global vision, ....
- 
- There is **no** coordination, **no** auctioneer, **no** market maker,...
  - Moreover: bargaining, matching, search is not made explicit
  - Nonetheless: Maybe holdings converge to equilibrium?
  - Inspiration from Pareto:  
"The economy is a great computing machine."

- $(x_i)$  an *allocation* iff  $\sum_i x_i = \sum_i e_i =: e_I$
- *feasible allocation* iff moreover,  $x_i \in X_i$  for each  $i$ .

**Definition (Equilibrium)** A feasible allocation  $(x_i)$  and a linear price  $p : \mathbb{X} \rightarrow \mathbb{R}$  constitute an **equilibrium** iff

$$u_i(x_i) + p(e_i - x_i) \geq u_i(\chi) + p(e_i - \chi) \quad \text{for each } i \in I \text{ and } \chi \in X_i.$$

- Utility + net value of resource sale is maximal!

## Intermezzo: the nature of equilibrium

- Recall that a linear  $x^* : \mathbb{X} \rightarrow \mathbb{R}$  is a **supergradient** of the proper function  $f : \mathbb{X} \rightarrow \mathbb{R} \cup \{-\infty\}$  at  $x$ , written  $x^* \in \partial f(x)$ , iff

$$f(\chi) \leq f(x) + x^*(\chi - x) \quad \text{for all } \chi \in \mathbb{X}.$$

- Also recall: a linear  $n : \mathbb{X} \rightarrow \mathbb{R}$  is a **normal vector** to a proper subset  $X \subseteq \mathbb{X}$  at  $x \in X$  iff

$$n(\chi - x) \leq 0 \quad \text{for all } \chi \in X.$$

**Proposition (On equilibrium)** *A profile  $(x_i)$  alongside a price  $p$  constitutes an equilibrium iff*

$$p \in \partial u_i(x_i) - N_i(x_i) \quad \text{for each } i, \quad \text{and} \quad \sum_{i \in I} x_i = e. \quad \square$$

- that is: there is a *common* price
- price "=" marginal utility (modulo normal components)

# More on the nature of equilibrium: Cooperative aspects

- Suppose coalition  $C \subseteq I$  uses  $e_C := \sum_{i \in C} e_i$  to get

$$u_C(e_C) := \sup \left\{ \sum_{i \in C} u_i(x_i) : \sum_{i \in C} x_i = e_C \text{ \& } x_i \in X_i \right\}.$$

Recall that a payment scheme  $(\pi_i)$  is in the **core** of this transferable-utility game iff

$$\begin{cases} \text{Pareto efficient:} & \sum_{i \in I} \pi_i = u_I(e_I) \\ \text{stable against blocking:} & \sum_{i \in C} \pi_i \geq u_C(e_C) \text{ for each } C \subset I. \end{cases}$$

**Proposition (Equilibrium as core solution)** For any equilibrium price  $p$  the payment scheme

$$i \mapsto \pi_i := \sup \{ u_i(\chi) + p(e_i - \chi) : \chi \in X_i \}$$

is in the core.  $\square$

## A first simple guideline for exchange:

- **A brave approach:** When agent  $i$  meets agent  $j$ , they compare gradients: Let

$$g_i = u'_i(x_i) \quad \text{and} \quad g_j = u'_j(x_j)$$

$$\text{Is } g_i \neq g_j?$$

- If yes, for suitable **step-size**  $\sigma > 0$ , **transfer**

$$\Delta x_i := \sigma [g_i - g_j] \quad \text{to } i \text{ from } j.$$

- Similarly,  $j$  gets

$$\Delta x_j := \sigma [g_j - g_i] = -\Delta x_i$$

- Note, no central coordination. Fully decentralized.

- The process *stops* when all gradients are equal.
- In equilibrium

all gradients are equal = price  $p$ .

# Alas, it's not that simple: what about constraints & differentiability

## Constraints $x_i \in X_i$ ? Differentiability of objectives?

- There are two strategies: *exact penalties* or *projection techniques*.  
**Here, exact penalties**, using *distance functions*

$$d_i(\chi) := \min \{ \|\chi - x_i\| : x_i \in X_i \}$$

- Replace original utility function  $u_i(x)$  with

$$\hat{u}_i(x_i) = u_i(x_i) - c_i d_i(x_i), \quad \text{coefficient } c_i > 0 \text{ sufficiently large.}$$

- NB!  $\hat{u}_i = u_i$  on  $X_i$ . The new function  $\hat{u}_i$  remains concave.
- $\hat{u}_i$  is non-differentiable on the boundary of  $X_i$

**Proposition** Suppose  $c_i >$

$\sup \{ \|g_i - p\| : g_i \in \partial u_i(x_i) \text{ for some } x_i \in X_i, \text{ and } p = \text{equilibrium price} \}$

Then each equilibrium in the constrained economy  $(u_i, X_i, e_i)_{i \in I}$  is also one for the unconstrained one  $(\hat{u}_i, \mathbb{X}, e_i)_{i \in I}$ .

**Standing hypothesis:** the penalty coefficients  $c_i$  are so large that

$$\begin{aligned} & \arg \max \left\{ \sum_{i \in I} \hat{u}_i(x_i) : \sum_{i \in I} x_i = e_I \right\} \\ \subseteq & \arg \max \left\{ \sum_{i \in I} u_i(x_i) : \sum_{i \in I} x_i = e_I \ \& \ x_i \in X_i \right\} \end{aligned}$$

# Bilateral exchange with temporary infeasibility

- **Start** any allocation:  $\sum_{i \in I} x_i = e_I$ .
- **Pick two agents**  $i, j$  in equiprobable manner. These hold  $x_i$  and  $x_j$  respectively.
- **Select supergradients**  $\hat{g}_i \in \partial \hat{u}_i(x_i)$  and  $\hat{g}_j \in \partial \hat{u}_j(x_j)$ .
- **Update holdings**

$$x_i \leftarrow x_i + \sigma(\hat{g}_i - \hat{g}_j) \quad \text{and} \quad x_j \leftarrow x_j + \sigma(\hat{g}_j - \hat{g}_i)$$

**Update step-size**  $\sigma$  and **Continue to Pick two agents** until **Convergence**.

**Theorem (Convergence to market equilibrium)** *Under standing hypothesis, suppose all  $u_i$  are Lipschitz continuous, and*

$$\sum_{k=0}^{\infty} \sigma_k = +\infty \quad \& \quad \sum_{k=0}^{\infty} \sigma_k^2 < +\infty.$$

*Then, for any initial allocation  $(x_i^0)$ , the process  $(x_i^k)$  converges with probability one to an equilibrium allocation.*

## A simple example

3 commodities  $c \in \mathbb{C} = \{1, 2, 3\}$ , and 3 agents  $i \in \{1, 2, 3\}$ ,  $X_i := \mathbb{R}_+^{\mathbb{C}}$ ,

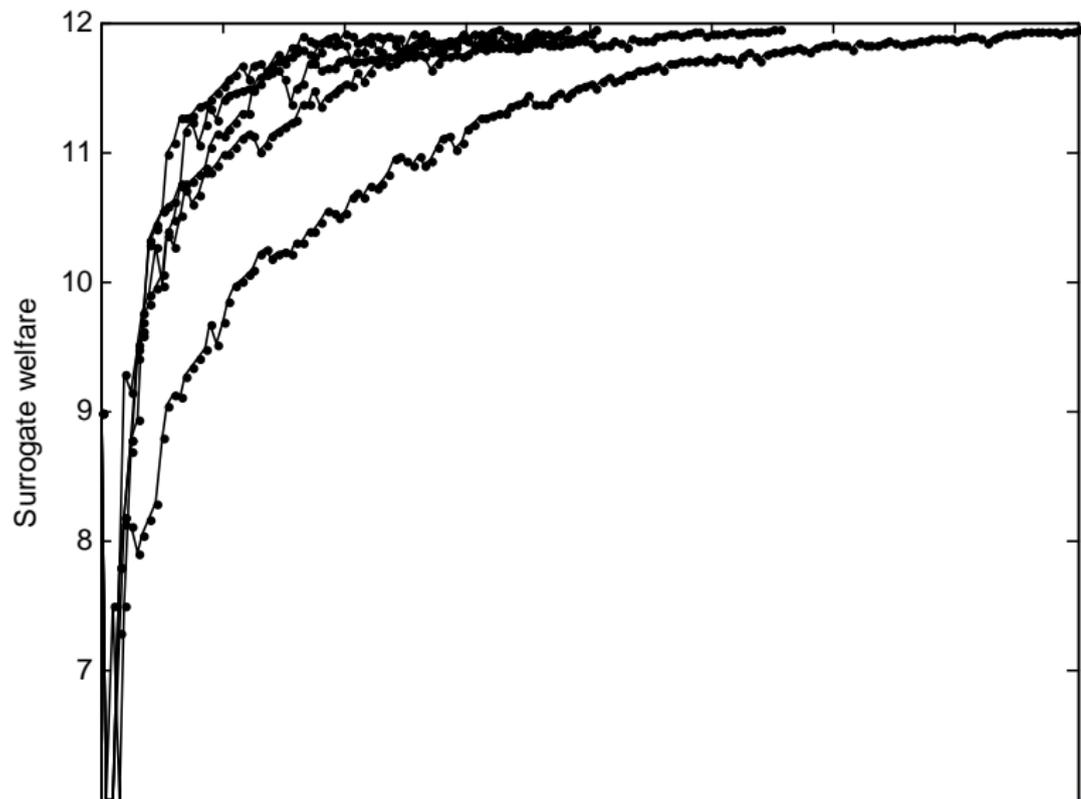
Agent	Payoff $u_i(x_i)$	Endowment $e_i$
1	$2x_{11} + 1x_{12} + 0x_{13}$	$(1, 1, 0)$
2	$0x_{21} + 2x_{22} + 1x_{23}$	$(0, 1, 1)$
3	$1x_{31} + 0x_{32} + 2x_{33}$	$(1, 0, 1)$

Pareto opt. allocation  $[(2, 0, 0), (0, 2, 0), (0, 0, 2)]$ ,  $u_i(e_i) = 12$ , shadow price  $p = (2, 2, 2)$ .

Here  $\delta_i := \|g_i - p\| = \sqrt{5}$ , hence  $c_i = 3$  suffices.  $x = [x_c] \in \mathbb{X}$  has closest approximation  $\bar{x} := [\max(x_c, 0)] \in \mathbb{R}_+^{\mathbb{C}}$ .

# Example illustrated:

$$\sum_i \hat{u}_i(x_i^k), \sigma_k = 1/k.$$



# Objections to bilateral exchange

$$x_i \leftarrow x_i + \sigma(\hat{g}_i - \hat{g}_j) \quad \text{and} \quad x_j \leftarrow x_j + \sigma(\hat{g}_j - \hat{g}_i)$$

Does not

- 1) distinguish between durable and perishable goods,
- 2) accommodate exogenous risk,
- 3) allow parallel encounters,
- 4) evoke explicit bargaining, deliberate search, or dynamic matching,
- 5) account for network features,
- 6) fit instances where some constraint(s) must be enforced throughout,**
- 7) always ensure swift convergence,
- 8) compete very well qua algorithm.

Hereafter more on 6) hence projection techniques.

# Maintaining feasibility throughout

**Cone** of feasible directions of  $X_i$  at  $x_i \in X_i$

$$D_i(x_i) := \mathbb{R}_+(X_i - x_i).$$

**Tangent cone**

$$T_i(x_i) = \text{cl}D_i(x_i).$$

**Cone of common directions**

$$T_{ij}(x_i, x_j) := T_i(x_i) \cap -T_j(x_j).$$

**Maximal slope of joint improvement**

$$\mathfrak{S}_{ij}(x_i, x_j) := \max_d \{ u'_i(x_i; d) + u'_j(x_j; -d) : d \in T_{ij}(x_i, x_j) \ \& \ \|d\| \leq 1 \}.$$

$$\mathfrak{S}_{ij}(x_i, x_j) := \max_d \{u'_i(x_i; d) + u'_j(x_j; -d) : d \in T_{ij}(x_i, x_j) \ \& \ \|d\| \leq 1\}.$$

$P_{ij}$  = orthogonal projection onto  $T_{ij}(x_i, x_j)$  :

$$\mathfrak{S}_{ij}(x_i, x_j) = \min \{ \|P_{ij} [g_i - g_j]\| : g_i \in \partial u_i(x_i), g_j \in \partial u_j(x_j) \}.$$

Also, with  $dist(C_i, C_j) := \inf \|C_i - C_j\|$ ,

$$\mathfrak{S}_{ij}(x_i, x_j) = dist [\partial u_i(x_i) - N_i(x_i), \partial u_j(x_j) - N_j(x_j)].$$

# Bilateral exchange with feasibility maintained throughout

- **Start** any feasible allocation:  $\sum_{i \in I} x_i = e_I$ .
- **Pick two agents**  $i, j$  in equiprobable manner. These hold  $x_i \in X_i$  and  $x_j \in X_j$  respectively.

- **Select a common direction**  $d = P_{ij} [g_i - g_j]$  where  $g_i \in \partial u_i(x_i)$ ,  $g_j \in \partial u_j(x_j)$  yields

$$\mathfrak{G}_{ij}(x_i, x_j) = \|P_{ij} [g_i - g_j]\|$$

- **Choose suitable step-size**  $\sigma > 0$  and **update holdings**

$$x_i \leftarrow x_i + \sigma d \quad \text{and} \quad x_j \leftarrow x_j - \sigma d$$

**Continue to Pick two agents until Convergence.**

# On common price and joint improvement

Recall that in equilibrium

$$p \in \bigcap_{i \in I} [\partial u_i(x_i) - N_i(x_i)].$$

We say agents  $i, j$  **see a common price** iff

$$[\partial u_i(x_i) - N_i(x_i)] \cap [\partial u_j(x_j) - N_j(x_j)] \neq \emptyset.$$

**Proposition**  $i, j$  see a common price iff

$$\mathfrak{S}_{ij}(x_i, x_j) = 0. \quad \square$$

Thus joint improvement is possible as long as  $\mathfrak{S}_{ij}(x_i, x_j) > 0$ .

# Complete trade (no more joint improvement)

Trade is complete in the set

$$\mathbb{C} := \{\text{feasible allocations } (x_i) : \text{each } \mathfrak{S}_{ij}(x_i, x_j) = 0\}$$

**Two questions:**

1) Will  $(x_i^k)$  "converge" to  $\mathbb{C}$ ?

2) Will each profile  $(x_i) \in \mathbb{C}$  be an equilibrium?

**Standing hypotheses now:** *The set of feasible allocations is bounded,*  
and

$$T_{ij}(x_i, x_j) = \text{cl} [D_i(x_i) \cap -D_j(x_j)].$$

# Convergence and equilibrium

**Proposition (On convergence)** *Suppose each  $D_i(x_i) = \mathbb{R}_+(X_i - x_s)$  is closed, and that those trade for which the slope  $\mathfrak{S}_{ij}(x_i, x_j)$  is largest. Then  $(x_i^k)$  clusters to the set*

$$\mathbb{C} := \{\text{feasible allocations } (x_i) : \text{each } \mathfrak{S}_{ij}(x_i, x_j) = 0\}.$$

**Proposition (On equilibrium)** Each profile  $(x_i) \in \mathbb{C}$  is an equilibrium if

- 1)  $\mathbb{X}$  is one-dimensional or
- 2) Some agent  $i$  has  $x_i \in \text{int}X_i$  and  $u_i$  differentiable at  $x_i$ —

# Concluding remarks on equilibrium and dynamics?

- How can players arrive at equilibrium - if any?
- While underway, how much competence, coordination, and foresight is required?
- What are the roles of cognition and perception?

# Lacunae in economic theory

only concerned with equilibrium,

modestly interested in computation, uniqueness, stability, or attainability

most often out-of-equilibrium behavior gets no mention,

cognition and perception are hardly in focus.

# Bilateral barter as viewed here

requires no coordination, experience, foresight, or optimization,...

It's totally decentralized.

Fully driven by low-complexity adaptive agents