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#### **Principles of Leadership and Management**

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## Principles of Leadership and Management

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### Objectives of this Session

- Discuss the differences between leadership and management
- Describe characteristics of a leader and of a manager
- Identify the leadership and managerial competencies needed in the nuclear industry
  - Describe the tools that leaders can use to influence an organization
  - Define the role of leadership and management in relation to the Integrated Management System (IMS)

## Definition of Leadership

The ability to obtain followers through INFLUENCE.

Proverb: He who thinks he leads and has no one following him is only taking a walk.

## Definition of Management

It is the process of assuring that the program and objectives of the organizations are implemented as planned.

### Leadership and Management

#### Leader

- Leads people
- Has followers
- Long term look
- Sets direction
- Proactive
- Sells

#### Manager

- Manages work
- Has subordinates
- Short term look
- Plans details
- Reactive
- Tells

#### Leadership Values

#### **Professional**

- Rigorous
- Organized
- Credible, knowledgeable and technically competent
- Accountable
- Learning continually
- Strategic/looking ahead
- Tough/determined in tackling global issues
- Proud and humble
- High standards/no blame
- Reputation for quality
- Integrity

#### **Collegial**

- Cooperate and don't compete
- Want to share and collaborate
- Show solidarity with colleagues
- Open and transparent

#### Respectful

- Treat others as adults
- Trust
- Acknowledge roles and responsibilities of others
- Show dignity
- Show fairness
- Deliver on promises
- Honor confidentiality

IAEA Leadership Bluepring

# Difference between a Leader and Manager

#### Leader

- Provide vision and motivates people;
- Goal-oriented

#### Manager

- Make sure things happen through other people;
- -Task-oriented

# Difference between a Leader and Manager

 Making sure the work is done by others is the accomplishment of a MANAGER;

• Inspiring others to do better work is the accomplishment of a LEADER.

## Traits of Leader Manager

• Leader -managers are long-term thinkers who see beyond the day's crisis and the quarterly report;

 They constantly reaching beyond their specific area of influence

## Traits of Leader Manager

- They put heavy emphasis on vision, values, and motivation;
- They have strong political skills to cope with conflicting requirements of multiple constituents;
- They don't accept status quo.

#### Are leaders born?

#### **LEADER:**

- 1. Is born with leadership qualities;
- 2. Has seen leadership modeled throughout life;
- 3. Has learned added leadership through training;
- 4. Has self-discipline to become a great leader.1

## Leadership Characteristics common to all cultures

- Respect for others, values participation, seeks to develop leaders, treats others fairly
- Integrity, does not compromise ethics or standards
- Builds shared identity, trusting, relates to and develops people

## Leadership Characteristics common to all cultures

- Ensures organizational values and behavior are clearly communicated and consistent with safe and peaceful use of nuclear energy
- Ensures organizational values and behavior are consistent with organizations values, mission and objectives
- Leads by example and continually communicates high standards through words and example

## Leadership Characteristics common to all cultures

- Builds relationships between management, employees and stakeholders based on mutual trust and respect
- Maintains organizational culture that values the capture and transfer of critical knowledge
- Continually reinforces motivation

### Five levels of Leadership

- Level 1: Position or title; people follow because they have to (Rights).
- Level 2: Permission; people follow because they want to (Relationships).
- Level 3: Production; people follow because of what you have done for the organization (Results).
- Level 4: Personnel Development: People follow because of what you have done for them (Reproduction).
- Level 5: Personhood; People follow because of who you are and what you represent (Respect).

# Important factors in leadership

- The key to leadership: Priorities;
- The most important ingredient of leadership: *Integrity*;
- The ultimate test of leadership:
   Creating positive change;

# Important factors in leadership

- The quickest way to gain leadership:
  Problem solving;
- The extra plus in leadership: Attitude;
- Most appreciable asset of leadership: People;

## Important factors in leadership

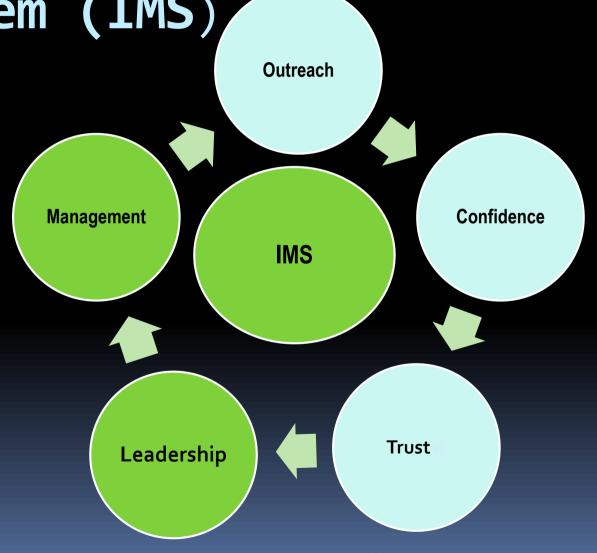
- The indispensable quality of leadership: Vision;
- The price tag of leadership: Selfdiscipline;
- The most important lesson I've learned about leadership: *Stαff development*.

#### Leader Tools

(that Influence the Organization)

- Leader tools that influence:
  - What leaders pay attention to is measure or control
  - Reactions to critical incidents or crises
  - Criteria used to allocate scarce resources
  - Deliberate attempts at role modeling, teaching and coaching
  - Criteria for reinforcement of discipline
  - Criteria used to select, promote or terminate employees

Leadership and Management in an Integrated Management
System (IMS)



#### Integrated Management System

- A single coherent management system in which all the components of an organization are integrated to enable the organization's objectives to be achieved
  - All management areas: safety, quality, environment, health, security, economic, etc.
  - Objectives, goals, strategies
  - Personnel and resources (equipment, culture, policies, etc.)
  - One set of organizational processes that address the totality of the objectives of the organization

#### Integrated Management System

- In an integrated management system, all goals, strategies, plans and objectives of an organization should be considered in a coherent manner, which includes:
  - Identifying their interdependences and their potential to impact on each other
  - Assigning priorities to the goals, strategies, plans and objectives
  - Establishing procedures to ensure that these priorities are respected in decision making

#### Managers characteristics

- Managers wear more hats than almost anyone.
- They're planners, schedulers, and big-picture thinkers.
- Managers must be team builders, coaches, and motivators.
- They need to know how to negotiate for more time, more resources, and fewer changes.
- They've got to be smart risk takers, turn-on-adime decision makers, and communicators extraordinaire.

#### Management Characteristics

- Good management practices include:
  - Promotes good work practices and eliminate poor work practices
  - Manages by walking around through walk downs, plant tours, task observations
  - Reinforces expectations, including reporting of concerns
  - Possesses good time management and communication skills

### Management Characteristics

- Resolves conflict in the work place
- Sets goals and holds people accountable to meet them
- Able to be objective and not play favorites
- Able to get work done through others

### From Manager to Leader

- Assess your role
- Assess your environment
- Identify your strengths and weaknesses
- Develop a long term plan
- Work the plan and assess regularly
- Permanently enlarge your knowledge

A LEADER IS BEST WHEN
PEOPLE BARELY KNOW HE
EXISTS, WHEN HIS WORK IS
DONE, HIS AIM FULFILLED,
THEY WILL SAY:

WE DID IT OURSELVES.

LAO TZU

## Questions



