

Table of contents

| | |
|------------------------------|---|
| Thursday 03 April 2014 | 1 |
|------------------------------|---|

5th Workshop on Entrepreneurship for Physicists and Engineers from Developing Countries | (smr 2576)

Thursday 03 April 2014

- Adriatico Guest House (Giambiagi Lecture Hall)

Lab: Adriatico Guest House Infolab. (08:30-16:15)

| time | title | presenter |
|-------|---|---|
| 08:30 | Presentation Skills | SURYA RAGHU |
| 09:15 | Where to go for cash and Investor expectations | RICHARD BROOKS |
| 10:00 | Coffee Break | |
| 10:30 | Team Exercise: Opportunities and challenges for your Technology Commercialization | TAYLOR/RAGHU/DIPALI |
| 11:30 | Key Decisions in Starting a Business and Dealing with Failures | SURYA RAGHU |
| 12:30 | Lunch with mentors | |
| 14:00 | Writing Skills for Research and Business Plans | JOE NIEMALA AND JOHN DUDLEY |
| 14:30 | Introducing Entrepreneurship and Business skills in Science Curriculum | DIPALI BHATT-CHAUHAN AND S. RAGHU |
| 15:00 | Group Project Part 4 | ALL SPEAKERS AVAILABLE FOR CONSULTATION ON PROJECTS |
| 16:00 | Coffee Break | |